

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)
B.B.A. Sem-II : WINTER- 2022
SUBJECT : PRINCIPLES OF MANAGEMENT

Day : Thursday

Time : 10:00 AM-01:00 PM

Date : 8/12/2022

W-18816-2022

Max. Marks : 60

N.B.:

- 1) Attempt **ANY THREE** questions from Section – I and **ANY TWO** questions from Section – II.
- 2) Answer to both the sections should be written in the **SAME** answer book.
- 3) Figures to the right indicate **FULL** marks.

SECTION – I

- Q.1** What are characteristics of management? State and explain different functions of management. [12]
- Q.2** Why Planning is important in management? What are the different types of Planning? [12]
- Q.3** Distinguish between Formal Organization and Informal Organization. [12]
- Q.4** What is Controlling? Explain the basic Control Process? [12]
- Q.5** Write short notes on **ANY TWO** of the following: [12]
- a) Behaviourial Approach to Leadership
 - b) Decision making Process
 - c) Line and Staff Relationship

SECTION – II

- Q.6** XYZ Company producing FMCG product from last six months. Its detergent and bath soap product line is declining its sales. How can you control the downfall of the sales of said product line? [12]
- Q.7** Describe different styles of leadership. State its advantages and disadvantages. [12]
- Q.8** What are essentials of effective control? Discuss various techniques of controlling. [12]

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BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-II : WINTER- 2022

SUBJECT : MACRO ECONOMICS

Day : Saturday

Time : 10:00 AM-01:00 PM

Date : 10/12/2022

W-18817-2022

Max. Marks : 60

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N.B.

- 1) Attempt **ANY THREE** questions from Section – I and **ANY TWO** questions from Section – II.
 - 2) Answers to both the sections should be written in the same answer book.
 - 3) Figures to the right indicate **FULL** marks.
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SECTION – I

- Q.1** Define Macroeconomics. Explain the nature, scope and importance of macroeconomics. [12]
- Q.2** Explain the Theory of Income and Employment. [12]
- Q.3** What are the functions of Money? Explain the 'Quantity Theory of Money'. [12]
- Q.4** Explain the four phases of Business Cycle with its features with a suitable diagram. [12]
- Q.5** Write short notes on **ANY TWO** of the following: [12]
- a) Gross Domestic Product
 - b) Fiscal Policy
 - c) Classical Aggregate Demand Curve
 - d) Current Trade Cycle in India

SECTION – II

- Q.6** What is Monetary Policy? Explain the various instruments of Monetary Policy. [12]
- Q.7** Explain in detail any two methods of calculating National Income. [12]
- Q.8** Define Inflation. Explain the demand and supply side factors causing inflation. How is inflation controlled? [12]

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BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-II : WINTER- 2022

SUBJECT : MANAGEMENT ACCOUNTING

Day : Monday

Time : 10:00 AM-01:00 PM

Date : 12/12/2022

W-18818-2022

Max. Marks : 60

N.B.

- 1) Attempt **ANY THREE** questions from Section – I.
- 2) Attempt **ANY TWO** questions from Section – II.
- 3) Figures to the **RIGHT** indicate **FULL** marks.
- 4) Answers to both the sections should be written in **SAME** answer book.

SECTION – I

- Q.1** Write the difference between Financial and Management Accounting. (12)
- Q.2** Elaborate various methods and techniques of costing. (12)
- Q.3** Define the concept of Budgetary Control. Explain various types of budgets in detail. (12)
- Q.4** Explain the meaning of Marginal Costing with its importance and limitations in detail. (12)
- Q.5** Write short notes on **ANY TWO** of the following : (12)
- a) Break Even Point
 - b) Essentials of Audit
 - c) Limitations of Financial Accounting
 - d) Cash Budget

SECTION – II

- Q.6** From the given information calculate : (12)
- i) Labour Rate Variance
 - ii) Labour Cost Variance
 - iii) Labour Efficiency Variance

Labour Type	Std. Data		Actual Data	
	Hours	Rate (Rs.)	Hours	Rate (Rs.)
Skilled	100	300	90	310
Semi-skilled	200	200	225	225
Unskilled (A)	500	120	475	125
Unskilled (B)	750	150	800	100

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- Q.7** The following information is received from the books of ABC Company Ltd. on 31st March 2022. (12)

Particulars	Amount (Rs.)
Stock of material on 31.03.2022	75,000
Purchase of material	7,95,000
Stock of material on 01.04.2021	1,05,000
Travelling Expenses	5,100
Carriage inward	8,300
Carriage outward	9,000
Labour Welfare Expenses	15,000
Depreciation on Plant	20,000
Factory Rent	12,000
Office Rent	30,000
Income Tax	10,000
Productive Wages	3,10,000
Traveller's salary and commission	10,000
Fuel, Gas and Water	8,700
Sales	16,00,000

- Q.8** From the following information, find out: (12)

- Profit earned
- P/V Ratio
- BEP sales
- Margin of safety
- Amount of sales to earn profit of Rs. 48,00,000/-
- Amount of profit when 1,00,000 units are sold

Output	1,60,000 units
Fixed cost	Rs. 8,00,000/-
Variable cost per unit	Rs. 20/-
Selling price per unit	Rs. 40/-

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-II : WINTER- 2022

SUBJECT : BUSINESS STATISTICS

Day : Wednesday

Time : 10:00 AM-01:00 PM

Date : 14-12-2022

W-18819-2022

Max. Marks : 60

N.B.

- 1) Attempt **ANY THREE** questions from Section – I. Each question carries 10 marks.
- 2) Attempt **ANY TWO** questions from Section – II. Each question carries 15 marks.
- 3) Answers to both the sections should be written in **SAME** answer book.
- 4) Use of non-programmable **CALCULATOR** is allowed.

SECTION – I

Q.1 Define Correlation. Explain the types of Correlation by using Scatter Diagram.

Q.2 Calculate mean, median and mode for the following data :

Marks :	10-20	20-30	30-40	40-50	50-60	60-70	70-80
No. of students :	5	10	30	60	45	25	15

Q.3 A pair of dice is thrown. Find the probability of getting the sum

- i) Multiple of 3
- ii) Divisible by 3 or 4.

Q.4 In a sample survey of 2500 students 1000 liked Economics, 1750 liked Statistics and 600 liked both Economics and Statistics. Find whether liking in two subjects Economics and Statistics is associated or not?

Q.5 Write short notes on **ANY TWO** of the following :

- a) Quartiles, deciles and percentiles
- b) Conditional probability
- c) Distinction between correlation and regression

SECTION – II

Q.6 For the following data :

- i) Calculate Karl Pearson's coefficient of correlation
- ii) Estimate the value of x when y = 50
- iii) Estimate the value of y when x = 62.

x :	28	37	40	38	35	33	40	32	34	33
y :	23	32	33	34	30	26	29	31	34	38

Q.7 Following table shows marks of student A and student B in 8 tests of 200 marks each. Calculate mean and coefficient of variation and state who is more intelligent and who is more consistent?

A :	50	100	90	60	120	140	66	102
B :	20	140	160	100	100	40	120	80

Q.8 The probability that the two products A and B newly introduced by a company will pick up good markets are 0.50 and 0.65 respectively. What is the probability that

- i) Product A alone will pick up the market?
- ii) Product B will pick up the market?
- iii) None of them will pick up the market?
